



## LOUDOUN CHAMBER OF COMMERCE

### 2015 BizVotes Questionnaire Results

#### Board of Supervisors – Ashburn District

#### Ralph Buona (R) / Mike Turner (D)



Answer is consistent with Loudoun Chamber's Position



Answer is inconsistent with Loudoun Chamber's Position or nonresponsive to the question



Answer is partly consistent with Loudoun Chamber's Position

#### 1) What is the biggest issue/challenge you believe Loudoun County faces in the upcoming term?

**RALPH BUONA (R):** The next Board will face several challenges especially around land use overall and near the Metro stations. That said, keeping up with needed infrastructure will be our biggest challenge given our continued growth. While in the past this mainly meant building schools, we are now catching up on other infrastructure such as public safety facilities, parks, courthouse expansions, and other capital facilities. The current BOS put a heavy emphasis on transportation. The current CIP has over \$350 million in it (from almost zero in 2012) for transportation improvements. This amount does not include funds programmed for Metro and Metro-related purposes. The CIP through 2020 sits up against our debt limitations/debt ratios achievement of which are critical to maintaining our AAA credit rating. The BOS has done a good job prioritizing school/county projects in the CIP but due to these limitations/ratios, it has been necessary to push certain facilities beyond 2020.

**MIKE TURNER (D):** The Silver Line development plan is crucial to the future quality of life of all Loudoun citizens. This single project represents both an enormous challenge and an historic opportunity for the next board of supervisors. We have a chance to employ every land use tool available to us to build an extensive, mixed-use community that could literally transform the county forever. The key question we face: how do we plan for the strategic development of the Silver Line station neighborhoods in a way that simultaneously draws existing Loudoun drivers onto mass transit (Metro and feeder bus routes) while stimulating local business growth, protecting existing green space and improving the quality of life of all county residents?



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### 2) How do you propose to address this challenge?

**RALPH BUONA (R):** Dealing with infrastructure is all about planning. While the CIP takes a short-term horizon of five/six years for borrowing purposes, the long term process looking 20 years beyond the CIP is handled by the Fiscal Impact Committee which I Chair. Other than myself as a Supervisor, the FIC is completely comprised of members of the business community who bring different areas of expertise. We plan what type of facilities are needed, how many, when based upon population estimates, and look at residential and commercial revenue projections over the next twenty five years for affordability. For school projections we create standards for student generation per unit based upon various housing types. We create triggers for when facilities should be built and standards for facility types (parks, schools, public safety, etc.). This long range process allows us to "pro-forma" our CIP for years to come to ensure infrastructure is there when needed.

**MIKE TURNER (D):** We must end the state of continuous, artificial crisis each year in the county created by an inappropriate fixation on tax rates as an end rather than a means. At the same time, we must establish a culture of public leadership in the county that encourages honest, open dialogue between all stakeholders based on a fully revised Comprehensive Plan. Perhaps the most critical aspect of public service is keeping one's constituents fully informed about the constant tradeoff between service delivery and revenue. This cannot be a passive process that relies solely on public hearings. Rather it must be an active outreach effort to keep our citizens informed of the tradeoffs necessary to balance the budget in a manner consistent with the values of our community.

### 3) Please detail the specific opportunities or regulatory measures that, if elected, you will work to see implemented to support the private sector's efforts to create jobs and make commercial investment in Loudoun County.

**Chamber Position:** The Chamber supports significant investment in economic development and an aggressive effort to market Loudoun to recruit increased commercial investment. The Chamber supports a common sense regulatory environment that allows businesses to grow and invest in our community.



**RALPH BUONA (R):** The current BOS implemented numerous regulatory measures and programs to support job creation and commercial investment. We invested significant new monies into the DED for additional business development personnel. We implemented a FAST Track process for shepherding new companies and high value applications through the county's processes. We put in place a Business Assistance Team (BAT) providing "one stop shopping" for high value prospects. We developed AND



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FUNDED an incentive program to recruit/retain companies to move to or expand in Loudoun. This new program successfully attracted several companies to Loudoun, K2M being one example. On the regulatory side, we implemented a detailed Strategic Plan and using the ZOAG process approved numerous ordinance changes in the urban and rural areas making it easier to do business in Loudoun. The Bed & Breakfast and Farm Brewery ordinances are two such examples. I voted in favor of virtually all of these business-friendly efforts.



**MIKE TURNER (D):** Tax rates are a tool, not an outcome, and arbitrarily lowering tax rates in the fastest growing county in the state during a time of robust economic growth to satisfy a political dogma completely detached from reality is an act of unconscionable fiscal mismanagement. Our ongoing debate should be around the imaginative use of tax revenue, corporate tax and revenue incentives, a revised proffer system, and a fully revised Comprehensive Plan to channel the growth of the county in ways that excite businesses large and small while actually enhancing the quality of life for our citizens. The biggest obstacle to economic development is a Board of Supervisors that continues to respond to historic challenges using traditional thinking and traditional methods. We simply cannot keep viewing each proposed development in isolation without considering the development's larger impact on a cohesive vision for the county's future.

### 4) What is your vision for supporting and growing the tourism industry in Loudoun County to better support the success and growth of tourism and related economic development that can come with it?

**Chamber Position:** The Chamber supports Visit Loudoun as the Destination Marketing Organization for Loudoun County and supports a well-funded approach to marketing Loudoun as a visitor destination. The Chamber supports public investments in the activities and assets that generate the most tax revenue and create economic opportunities for existing businesses.



**RALPH BUONA (R):** Growing our tourism industry is key not only because it generates TOT and sales tax revenues but in the west it also keeps land in agricultural use versus becoming "clustered" residential. Early in my term I supported a new revenue agreement with Visit Loudoun and the current BOS will improve/renew that agreement before the end of our term. I supported county funding contributions for major events such as the World Police/Fire Games and Epicurience Virginia both highly successful tourist draws. We made significant zoning ordinance changes to promote tourism with our latest being the farm brewery ordinance. We approved county incentives to attract companies that will increase tourism such as the Black Hops Farm processing facility which will grow our brewery business to rival our wine business and promote hops growth in Loudoun.



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Finally, the Metro CPAM must look at large-scale venues to bring large entertainment/business events to Loudoun.



**MIKE TURNER (D):** The Silver Line communities are the key. Accessible public transportation feeding into and out of those mixed use hubs in both directions is essential if we are to transform Loudoun County into what it could be: a model, world community with a stable, thriving economy but one that simultaneously preserves access to cosmopolitan urban life, small-town charm and scenic, rural life. A truly innovative Eastern Loudoun gateway vision should offer access in both directions by connecting the downtown DC metro area to areas of growing tourism in Western Loudoun through a series of safe, efficient and inexpensive bus and possibly even light rail routes that feed into the Silver Line mixed use communities. These could be augmented by bike and hiking routes that connect Western Loudoun towns and wineries to each other with bed-and-breakfast opportunities at each stop, thereby making Western Loudoun an extended vacation destination.

### **5) How do you believe Loudoun County should prioritize local transportation funds to ensure citizens and businesses have an efficient multimodal transportation system?**

**Chamber Position:** The Chamber supports performance-based prioritization of transportation projects with emphasis on congestion reduction, economic development and time savings. The Chamber also supports VDOT granting Loudoun County officials authority to design and construct transportation projects.



**RALPH BUONA (R):** Funding for the entire Metro Phase 2 project has already been reserved in the County's CIP. This BOS prioritized our top ten road projects in our Strategic Plan. Route 606 widening was #1 and Waxpool Road improvements were #2. HB 2 mandates that road funding prioritization must be based upon congestion relief. The Bi-County Parkway is one project currently going through that process. Local funds should be applied where we can leverage Federal/State monies through cost-sharing. The Route 7/Belmont Ridge Road interchange is one such example. Another priority for the current and the next BOS is to ensure that the road network, including biking/pedestrian accommodations are in-place to the two planned Metro Stations prior to Metro Phase 2 beginning service. Finally, significant efforts have been devoted to improving county transit services when Phase 1 of Metro started service and local transit connectivity to the Loudoun stations must also be addressed.



**MIKE TURNER (D):** Every transportation decision we make for the next ten years should have as its central objective getting people off of Rte. 7, Rte. 28, Rte. 50, the Dulles



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Tollway and the Dulles Greenway at rush hour. The piecemeal approach to addressing specific traffic intersections one project at a time in isolation has never worked and reflects the current board's inability to think and plan strategically. In the absence of a coherent, Comprehensive Plan, such projects not only don't solve the problem, they exacerbate it. The new Metro stations offer us a golden opportunity to finally and forever design an intra-county traffic flow pattern that meets our needs and preserves our quality of life permanently. A robust intra-Loudoun transportation network must be a central focus of a revised county plan.

**6) What role do you believe mixed-use development and availability of affordable and diverse housing choices has in the County's economic development success? What policies would you implement to support your position?**

**Chamber Position:** The Chamber supports land use policies and designations that reflect the current and future business needs, including developing the full potential of transit station areas and creating walkable urban mixed-use environments. The Chamber supports a comprehensive county-wide Housing Plan that addresses the need for market rate, workforce and affordable housing And reform of the County code to achieve this result.



**RALPH BUONA (R):** Mixed-use development and affordable housing are workforce issues which promote economic development. Mixed use housing in urban centers and Metro Stations attract millennials and empty nesters. The ULI study commissioned by the BOS affirmed this. This is a key element of the ongoing Metro CPAM. The Comp Plan review (see question 9) will deal with this in other areas. Affordable housing must be addressed locally and in Richmond. Locally, options include: 1) supporting the recommendations of the Housing Advisory Board, 2) promoting the use of County-owned land and/or assets to be used or exchanged for the creation of ADUs, 3)improving the ADU ordinance to provide a higher number of units available for sale, 4) reselling revitalized foreclosed properties through the Neighborhood Stabilization Program, 5) down payment programs, low interest loans, an expedited approval process, and 6) use of the IDA to attract nonprofit developers and provide financing alternatives for projects.



**MIKE TURNER (D):** I've addressed the importance of developing millennial-friendly, mixed used communities in previous questions. Lack of affordable housing in Loudoun County is a serious problem that requires a carefully designed affordable housing plan as a key element of a completely revamped Comprehensive Plan. This should include both a more coherent, deliberate and well-marketed ADU program as well as plan to expand the housing market for essential service workers (police, fire fighters, teachers, hospital staff, etc.) whose income is above the 70 percent ADU eligibility threshold. I believe we have sufficient land-use tools to address these issues in innovative ways. Smart, synchronized



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zoning, eased ADU construction restrictions and possibly a reconsideration of the 12.5% and 6.25% ADU quotas in new developments, and thoughtful mixed-use development of the Silver Line station communities could significantly improve the county's housing and development outlook over the next 10 years.

**7) What specific initiatives do you support to enable access to the reliable, affordable energy required to support the needs of Loudoun's businesses and to sustain our community's high quality of life?**

**Chamber Position:** The Chamber supports a County-wide energy plan that emphasizes energy generation, transmission and conservation. The Chamber supports Loudoun County implementing a PACE (Property Assessed Clean Energy) loan program, to allow property owners to finance energy efficiency and renewable energy projects.



**RALPH BUONA (R):** Loudoun currently has an energy strategy in place. It should be noted that this is a "strategy" not an ordinance. Loudoun/LCPS continue to win awards for our government facility projects for energy efficiency and we engineer all facilities to a minimum LEED Silver standard. Given Loudoun's position in the data center market, our reliance on energy, particularly electricity is critical. The BOS constantly faces requests for new substation construction. Transmission routes are our current greatest challenge. One success is our reclaimed water facility which provides cooling water at greatly reduced prices to high volume users. For commercial and residential we should set desired standards but we must let the market determine what is implemented. Incentives can come in many forms and will induce developers to achieve these standards. Our next step is to translate our energy strategy into an energy plan looking at sources of generation, transmission, and conservation methods.



**MIKE TURNER (D):** The 2009 Loudoun County Energy Strategy (CES) provides a solid basis for addressing the county's future energy needs. It highlights the need for intra-county and inter-county mass transit, recommends the creation of several micro-CHP (combined heat and power) natural gas-powered units in mixed used communities and large commercial facilities such as data centers, and suggests the development of several solar farms in rural Loudoun. Rural Loudoun also offers significant bio-fuel opportunities. Within the constraints of the Dillon Rule, I would consider tax incentives and the use of federal grant funding to fully implement the 2009 CES recommendations.

**8) What is your position on the Chesapeake Bay Preservation Act and the Total Maximum Daily Load (TMDL) process, and what would you do to make these or any**





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**other proposed environmental regulation or strategy “Loudoun appropriate” given the diversity of land types and uses in Loudoun County?**

**Chamber Position:** The Chamber objects to unfunded and onerous Federal and State water quality mandates that diminish economic growth. The Chamber supports an environmental strategy that is flexible, uses market-based incentives and is tailored to Loudoun’s unique needs and businesses.



**RALPH BUONA (R):** I strongly support efforts to achieve a clean environment for myriad reasons. This however is an issue of balance. I opposed the CBPO as the LCCC Chairman and I continue to do so. Any approach must be Loudoun-specific, be based upon science which defines the problem, minimizes impacts on property owners/businesses, has measurable results, and has a clear ROI. I support voluntary measure first and incentives second. I do not support mandates. TMDLs are Federal unfunded mandates pushed on the Commonwealth and localities. Low cost measures should be implemented first such as Virginia's ban on phosphorous-based fertilizers. Any solution must differentiate point versus non-point pollution sources and focus on locations that are problematic versus a one- size fits all mandate. Recently new Federal storm water management regulations were mandated. These are the primary reason for the delay in the Metro Silver Line as the project must be re-engineered to comply.



**MIKE TURNER (D):** I support the CBPO and the TMDL (both Loudoun and Chesapeake Bay TMDLs) process. The simple fact is that surrounding county runoff is killing Chesapeake Bay, and Loudoun County is littoral to a body of water that contributes directly to the problem. While I fully support discussions and approaches to mitigate negative impacts on the Loudoun business environment that result from TMDL limits, the way forward is not to fight the TMDL process but to achieve the goals of the CBPO in ways that have the least impact on present or future Loudoun businesses.

**9) Do you believe that Loudoun County’s Comprehensive Plan should be revised given Northern Virginia is predicted to attract both significant numbers of jobs and residents over the next 20 years? What specific policies would you like to see incorporated in a revised Comprehensive Plan?**

**Chamber Position:** The Chamber supports regular updates to Loudoun’s Comprehensive Plan, in part to allow for the full complement of current and future market demands, such as for walkable urban mixed-use environments.



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**RALPH BUONA (R):** I have been advocating for two years that the next BOS must make revising the Comprehensive Plan a key priority in their Strategic Plan. The comp plan was adopted in January 2001. The comp plan is out of date for businesses and for certain elements of residential. I can cite many examples where things have changed significantly. The current comp plan never contemplated data centers as a Loudoun industry. The current comp plan also focuses heavily on Keynote employment which is an outdated concept especially with multi-use becoming prominent. We now have an entertainment corridor developing along Route 7 that was never envisioned. We did have a Route 50 Task Force but no such planning occurred for other corridors (e.g., Route 7). Additionally, the BOS receives numerous land use applications in the Transition Policy Area which will result in quilt-work development unless we focus on certain reforms there as well.



**MIKE TURNER (D):** The Comprehensive Plan was written in 2001 and is unrecognizable. The plan should be completely revamped and republished, and it should include a master rezoning map that either standardizes the proffer system or replaces proffers as the principal mechanism for approving new development projects. It should also include a robust plan to make affordable homes available throughout the full range of family incomes, it should establish a minimum requirement for ADU stock and a stabilized ADU investment fund, and it should include a comprehensive transportation plan tailored to the projected growth of mixed-used communities in Eastern Loudoun County and tourism in Western Loudoun County.

### 10) How do you propose to ensure that there are adequate schools, parks and recreational facilities for current and future residents in Loudoun County?

**Chamber Position:** The Chamber supports working with developers to encourage and sustainable development and development of schools, parks and recreational facilities, without burdening the development process.



**RALPH BUONA (R):** Based upon current zoning, Loudoun is projected to be "built out" by 2045 at a population nearing 500,000 residents. This means we have many public facilities to build over the next three decades. My response to question number two lays out the process that allows us to properly plan for these facilities looking 25 years ahead. I should mention, this process has been nominated at VACO for a best practices award. It's also paramount that future Boards maintain the strong fiscal policies currently in-place. One policy is that the county pays 10% cash on all capital facilities. Combined with strong fiscal management, this allows us to maintain our AAA credit rating which gives us the most favorable terms possible on borrowings. Essentially, we get more done with our





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dollars. Given land scarcities/prices, we must also plan ahead on where to locate these facilities and leverage proffers to the greatest extent.



**MIKE TURNER (D):** The annual budgeting process should not be a two-month slug fest between the School Board and the Board of Supervisors, it should be a continuous, fully collaborative process between the two bodies that spans the entire year. I spent my entire USAF career as a planner in operating environments ranging from individual squadrons to the Chairman of the Joint Chiefs Staff. Strategic planning is a disciplined type of thinking and in many ways an art form whereby competing priorities in a resource-constrained environment are continuously assessed, reassigned and re-ordered.

### 11) How do you propose to address the increasing funding requests by Loudoun County Public Schools to ensure our children receive a quality education?

**Chamber Position:** The Chamber believes Loudoun County Public Schools, the School Board and the Board of Supervisors must implement cost reduction and operational efficiencies within our school system. The Chamber strongly supports a review of local education spending to identify areas where efficiencies can be implemented.



**RALPH BUONA (R):** It is my strong desire to fully fund the schools budget each year. The key is very early communication between the Superintendent, School Board, and BOS. This occurred in FY2016 with a very favorable outcome. This BOS made a large investment in economic development and the results are showing. Data center revenue has spiked drastically at over \$70 million. This allows us a great deal of additional revenues to fully the school budget. We have made some great progress. The FY2013 LCPS budget was \$825 million while the FY 2016 budget is \$992 million. This is over a 20% increase while student growth over that same period was 10.9%. When I took office the spend per pupil was \$11,014. In FY2016 the spend per pupil is \$12,700, a 15% increase. In FY2016, the BOS voted 6-3 to fully fund the school budget. I was in the majority on that vote.



**MIKE TURNER (D):** Our greatest strength as a school system is the array of resources potentially at our disposal. We live in the wealthiest county in America, our population is among the smartest in America, our parents are engaged and active in their children's education, our teachers are first-rate, and our economy is booming. There is simply no reason we shouldn't rank among the finest school systems in the nation. On the downside, I believe 15 years of underfunding has traumatized us into believing that restoring funding to the levels comparable to our surrounding communities is the standard



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towards which we should strive. I believe we are setting our sights too low. Let's precisely define the qualities that would make LCPS the best school system in America and then challenge ourselves to make that vision a reality by explaining our goal to the people and fully funding the plan to get there.

**12) Given the increasing number of uninsured and underinsured individuals in the county, how do you propose to increase access to affordable health care in Loudoun County?**

**Chamber Position:** The Chamber supports expansion of healthcare infrastructure to meet community need; appropriate local planning for emergency preparedness and public-private partnerships to address pandemic preparedness; and expanding services offered by safety net healthcare providers.



**RALPH BUONA (R):** Most of the actions that can be taken to increase health care accessibility must be taken at the Federal and State levels. I personally have concerns that the recent Federal ACA has driven many small businesses away from providing proper insurance coverage due to costs and penalties. Medicaid reform must occur at the State level but it is my view that the reforms should be based on competition, personal responsibility for costs among new enrollees, care coordination and incentive payments based on health quality outcomes. Locally, the BOS can and does assist in providing a safety net for the uninsured by providing funding to Loudoun Health Cares. We also provide significant county funding to several other Loudoun non-profits that provide specialized types of care such as mental health and dental care. Finally, the county also funds and provides significant services through the Department of Mental Health and Substance Abuse.



**MIKE TURNER (D):** Virginia must expand Medicaid, and any discussion of affordable healthcare in Loudoun County absent that fundamental, common-sense reality is a pointless exercise. While the Board of Supervisors have little control over that decision, I would use every bit of influence I have as a supervisor to recapture the billions of Virginia taxpayer dollars being given to other states that have expanded their Medicaid programs. The fact that Inova Hospital, the eighth largest employer in Loudoun County, fully supports this position should offer sufficient incentive to the Loudoun business community to strongly encourage our state lawmakers to reconsider their shortsighted actions thus far.

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**13) How would you assess the County's efforts to engage the Loudoun business community on important public policy issues and how would you improve or otherwise change those efforts?**

**Chamber Position:** The Chamber believes government must be responsive to its citizens and businesses and believes that Loudoun County's business community must have the opportunity to work with government officials to develop and implement legislative and regulatory policies that will impact Loudoun's economy and quality of life.



**RALPH BUONA (R):** Loudoun's efforts to engage the business community on public policy issues have been excellent but communication can always be improved upon. We have given the business community seats at the table on many initiatives including the Route 28 CPAM, the Metro CPAM, the Zoning Ordinance Advisory Group, the Affordable Housing Advisory Board, the Economic Development Advisory Commission, the Economic Development Authority, the Rural Business Strategy Initiative, the Rural Economic Development Commission, and the Night Time Economy Ad Hoc Committee just to name a few. The BOS pays close attention to the Chamber's positions given your role as the lead organization for businesses in Loudoun. One current example is the Chamber's position on the proposed noise ordinance. Given the concerns raised by the Chamber, the BOS has slowed the process down to make sure that we have a product that protects the public yet does not create unintended consequences for businesses.



**MIKE TURNER (D):** The "State of the County" address each year is a \$75 Chamber-sponsored event delivered in a gated community, and the current Vice Chair of the Board of Supervisors is a past president of the Chamber. There's certainly nothing unethical about where the "State of the County" address is held, and having a Supervisor with a Chamber leadership background is a good thing. However, I think these examples illustrate what I believe is an air of exclusivity and exclusion surrounding the current county government/business community relationship that serves neither side well. I would work very hard to preserve what I believe is a strong, positive working relationship between county government and the business community. While I might make the discussions more open, transparent and accessible, I consider the Loudoun business community--whether or not they are members of the Chamber of Commerce--to be absolutely vital stakeholders in the Comprehensive Plan revision process.

**14) Please briefly describe what best qualifies you to hold the office for which you are running.**



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**RALPH BUONA (R):** During the past almost four years I have Chaired or served on every single committee of the Board of Supervisors with the exception of TLUC. This has given me a deep foundation in and strong experience with all facets of County Government. This includes areas such as Finance, the \$2.2 billion operating budget, the \$2.0 billion capital budget, transportation planning, land use planning, economic development, public safety, all facets of Metro, State-level legislation, and Loudoun County Public Schools to name a few. I currently serve as Vice Chairman of the Board, Chairman of the Fiscal Impact Committee and am I member of both the Finance/Government Services and Operations Committee and a member of the Joint BOS/School Board Committee. Until I was recently appointed Vice Chairman by my colleagues, I also served as Chairman of the last two committees (Finance and Joint Committees).

**MIKE TURNER (D):** Throughout my life, I have been continuously and personally motivated to serve. I'm a graduate of the U.S. Air Force Academy (1973), a retired U.S. Air Force Colonel (24-year career fighter pilot and air rescue helicopter pilot), a Desert Storm veteran and a global strategic planner. Following my military retirement in 1997, I entered the nonprofit community and worked as a member of the executive leadership teams of six national, social-service nonprofit organizations. My professional career reflects both the ability to envision bold new ideas and the operational expertise to make those ideas reality. I am laser-focused on implementing sustainable solutions, I am a collaborative and respectful team leader, and I'm able to communicate my ideas in a way that builds consensus.

### 15) What is the chief factor that differentiates you from your opponent(s) (if you have one)?

**RALPH BUONA (R):** Proven leadership, deep experience, and a track record of results are the three things that differentiate me from my opponent. On the BOS I've served as Vice Chairman, Chairman of Finance, Chairman of Fiscal Impact, and Co-Chair of the Joint Committees. Prior to being elected I served in other Loudoun leadership positions such as Chairman of the Loudoun Chamber of Commerce, a Commissioner on the Economic Development Commission, and a member of the Loudoun CEO Cabinet. I have extensive experience in all facets of county government which is an absolute necessity to be an effective Supervisor. I have a long list of achievements. At a high level these include significant fiscal reforms, balance sheet remediation, getting roads under construction, reforming our fire and rescue system, bringing Metro to Loudoun, creating a business-friendly environment through ordinance reform, investing heavily in economic development, while holding taxes flat yet fully funding our schools.



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**MIKE TURNER (D):** I believe my opponent's strength is management, and I believe my strength is leadership. Effective management requires technical expertise, job knowledge and sound resource allocation. Effective leadership requires those skills and much more. Effective leaders are motivators, problem-solvers, and team-builders. Leaders can articulate a vision of where they want to go, chart a course to get there and inspire others to follow. Most importantly, leaders are able to unite often widely disparate groups in pursuit of a common goal, and they do this by empathizing with and understanding the needs of those they serve.

### **16) Is there any other personal or professional information you would like the business community to know about you that is not already covered?**

**RALPH BUONA (R):** Simply that I have a day job as a Senior Vice President for Corporate Business Development at Telos Corporation in Ashburn. I'm married to my lovely wife Chris, have two children and have three grandchildren two of which are in Loudoun County Schools and the third will be entering Loudoun Schools next year. I served on the Loudoun Chamber of Commerce Board from 2006 through 2011 and served as Chairman in 2010. I would never have run for local office had I not gotten involved in local and state public policy affairs at the Chamber.

**MIKE TURNER (D):** I feel strongly that the adversarial relationship that has evolved over the years in Loudoun County between critical interest groups based on party affiliation is frankly silly, unprofessional and inappropriate. I refuse to demonize any group, and I refuse to be demonized because of my party affiliation. The Loudoun County business community comprises extraordinarily hard working and decent entrepreneurs, workers, managers and leaders who represent everything good about the American free enterprise system. They are vital players in Loudoun's future, and I will fight hard to ensure their views are heard and respected in every single discussion about every issue that might affect our quality of life.

### **Campaign Committee Information:**

Candidate's Name (as it will appear on ballot): Ralph M. Buona

Campaign Manager: Preston Black

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Candidate's Current Occupation: Senior VP Telos Corporation

Candidate's Political Experience: Vice Chairman of the Loudoun County Board of Supervisors & Ashburn District Supervisor

Candidate's Business Experience: Corporate Business Development

### **Campaign Committee Information:**

Candidate's Name (as it will appear on ballot): Mike R. Turner

Campaign Manager: Mike Turner

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Candidate's Current Occupation: Executive Director, Development, MOAA Military Family Initiative

Candidate's Political Experience: Candidate for U.S. Congress, VA-10, 2008; county Democratic Party Chair, 2009-2011

Candidate's Business Experience: MBA Chapman Univ.; Executive leadership in six national nonprofits.